## **CURRICULUM VITAE**

| 1  | Name                   |   | :   | Dr. M.REDI   | DI NAIK   |                    |  |  |
|----|------------------------|---|-----|--|---|--------------------|--|--|
| 2  | Designation            |   |     | Asst. Profess                                      | sor of Commerce,                                      |                    |  |  |
|    |                        |   |     | Govt.Degree & PG College, Nagari, Chittoor Dist,AP |   |                    |  |  |
| 3  | Academic Qualification |   |     | M.Com.,M.B.  | M.Com.,M.B.A.,MLisc.,UGC Net.,AP Set.,Ph.D            |                    |  |  |
| 4  | Telephone a            | nd E-Mail   | :   | Cell: 099663                                       | 892458,drreddinaik@gmail.com                          |                    |  |  |
| 5  | Date of Birt           | h   | :   | 01-07-1980   |   |                    |  |  |
| 6  | Sex                    |   | :   | Male   |   |                    |  |  |
| 7  | Nationality            |   | :   | Indian   |   |                    |  |  |
| 8  | Community              |   | :   | ST   |   |                    |  |  |
| 9  | Address (Pe            | rmanent)  | :   | 22-122/1,Sri<br>A.P – 517 50                       | Nagar Colony, Tirupati,                               |                    |  |  |
| 10 | Academic Q             | Qualifications                                      | :   |  |   |                    |  |  |
|    | Course/<br>Degree      | Subject(s)  |     | Class/<br>Grade                                    | University / Board                                    | Year of<br>Passing |  |  |
|    | SSC                    | Languages, Scier<br>Social Studies a<br>Mathematics |     | Second   | Board of Secondary<br>Education, Govt. of A.P.        | 1996               |  |  |
| In | termediate             | Commerce,<br>Economics, Civ.<br>(CEC)               | ics | First  | Board of Intermediate<br>Education, Govt. of A.P.     | 1998               |  |  |
|    | B.Com                  | Commerce  |     | Second   | S.V. University, Tirupati                             | 2001               |  |  |
| ı  | M.COM.                 | Commerce  |     | First  | S.V. University, Tirupati                             | 2004               |  |  |
|    | M.Lisc                 | Library science                                     | e   | First  | S.V. University, Tirupati                             | 2006               |  |  |
|    | Ph.D*                  | Commerce  |     | Awarded  | S.V. University, Tirupati                             | 2009               |  |  |
|    | MBA Management         |   |     | First  | Alagappa University,<br>Karikudi,Tamila Nadu.         | 2011               |  |  |
| U  | IGC-NET                | Commerce  |     | Qualified University grants Commission             |   | 2012               |  |  |
|    | AP SET                 | Commerce  |     | Qualified  | AP Higher<br>Education,Government of<br>AndhraPradesh | 2012               |  |  |

**Ph.D\* Title :** Buyer Behaviour and post-purchase decisions towards car with Special reference to Passenger cars in Andhra Pradesh.

| 11 | Teaching Experience Research Experience | : | 16 years<br>10 years   |
|----|---|---|--|
| 12 | Languages known                         | : | English, Hindi and Telugu  |
| 13 | Details of the research Projects        | : |  |
|    | Completed:                              |   | One UGC Minor Research project completed.(2016)  ICSSR Major Project ,Completed (2020) |
|    | Seminars                                | : | 01 Seminar organized (2017)  |
| 14 | Research papers/ Articles               | : | 35   |
| 15 | Research papers submitted in seminars   | : | 61 Seminars attended.( List enclosed.)   |
| 16 | Details of Research guidance            | : | Awarded:- M.Phils 3  |

## Research papers published in different Journals

| S.No | Title   | Name of the Publisher                     | Month&<br>year of<br>publication | Page No & ISBN No           |
|------|---|---|----------------------------------|-----------------------------|
| 1    | Dynamics of SEZs in India   | Orient journal of Law and social sciences | Sept 2007                        | ISSN:0973-7480<br>Pp 66-71  |
| 2    | Post-purchase decisions making process of cars  | The Indian journal of commerce            | July-Sept<br>2010                | ISSN:0019-512X<br>Pp 92-101 |
| 3    | Factors influencing<br>the brand, model and<br>dealer selection with<br>reference to personal<br>cars | Journal of Business solutions             | June-Dec<br>2011                 | ISSN:0974-4126 Pp30-<br>38  |

| 4  | Post-purchase<br>decisions making<br>process of cars: A<br>study with reference<br>to Chittoor district of<br>AP | Management Researcher                      | Sept 2011                        | ISSN:2230-8431<br>Pp 03-14        |
|----|--|--|----------------------------------|-----------------------------------|
| 5  | Impact of MNP on<br>consumer behavior<br>with reference to<br>Tirupati city of<br>Andhrapradesh                  | IOSR Journal of business and management    | Volume 16 issue 11               | ISSN:2319-7668<br>Pp 33-39        |
| 6  | A conceptual study<br>on Foreign direct<br>investment in retail<br>sector with reference<br>to India             | SSB Publishers                             | 2014                             | ISBN:978-163041955-4<br>Pp195-197 |
| 7  | Production and<br>marketing of flue<br>curerd Virginia<br>tobacco in Prakasham<br>and Godavari district<br>of AP | Research Explorer                          | July-Dec<br>2015                 | ISSN: 2250-1940<br>Pp87-91        |
| 8  | Corporate Governance and corporate social responsibility of MNCs-A study on Infosys                              | Paramount publishing house                 | 2015                             | ISBN 978-93-85100-59-8            |
| 9  | Opportunities and challenges for sustainable development of MSMEs sector in India                                | Research Explorer                          | January-June<br>2015 Issue<br>10 | ISSN: 2250-1940<br>Pp43-46        |
| 10 | Indian life insurance:<br>An Overview  | International journal of Academic Research | April-June<br>2015               | ISSN:2348-7666<br>Pp33-39         |
| 11 | Socio- Economic<br>conditions of Yanadi<br>tribe fishermen<br>families   | Business Vision                            | April-June<br>2015               | ISSN:2231-5497<br>Pp61-67         |

| 12 | Product and Labour problems of granite industries in prakasham dist.   | INSPIRA journal of commerce, economics & computer science | April-June<br>2015 | ISSN:2395-7069<br>Pp186-193            |
|----|--|---|--------------------|--|
| 13 | Growth of commercial crops in India :An Overview   | INSPIRA journal of modern management &Entrepreneurship    | January 2016       | ISSN 2231-167X<br>Pp69-76              |
| 14 | Service quality and<br>customer satisfactions<br>towards Mobile<br>phones in Tirupati<br>Town  | Sri Hamsa praba<br>graphics                               | Aug 2016           | ISBN:978-93-80509-84-6<br>Pp148-157    |
| 15 | Micro small and<br>medium Enterprises<br>in India-An overview  | Sri Hamsa praba<br>graphics                               | 2016               | ISBN:978-93-80509-85-3<br>Pp 279-283   |
| 16 | Impact of MGNREGA on Income And Employment of Scheduled Castes & Scheduled Tribes: in Chittoor District of Andhra Pradesh – A Case Study | Peripex Indian journal of<br>Research                     | Sept 2016          | ISSN - 2250-1991<br>Pp 298-300         |
| 17 | Development project<br>threats to tribal<br>livelihood in<br>independent India   | Vaagdevi Publications                                     | 2017               | ISBN:<br>978-93-85132-19-3<br>Pp 38-44 |
| 18 | Socio-Economic and health issues of Banjara tribes in the era of globalization: A study in Andhrapradesh Tribal villages.                | Vaagdevi Publications                                     | 2017               | ISBN:978-93-85132-19-3<br>Pp 38-44     |
| 19 | Operationalization of corporate governance for effective organizational performance  | VRINDA publishing house                                   | 2017               | ISBN:978-85518-07-2<br>Pp105-110       |

| 20 | Impact of goods and<br>service tax on Indian<br>Economy-A<br>analytical study  | Roshan publications  | 2018 | ISBN 978-93-87540-39-2<br>Pp137-142  |
|----|--|--|------|--|
| 21 | Socio-Economic<br>Conditions Of<br>Migrated Banjara<br>Tribal Women In<br>Andhra Pradesh With<br>Special Reference To<br>Rayalaseema<br>Banjaras | Inspira-Journal of<br>Commerce, Economics<br>& Computer Science<br>(JCECS) | 2018 | ISSN: 2395-7069<br>Volume 04, No.03, July-<br>September, 2018, pp. 51-<br>54 |
| 22 | Migrated of Banjara female Tribal population; A demographic perspective on their Migratory patterns and struggle.                                | International journal of<br>multidisciplinary<br>educational research      | 2019 | ISSN2277-7881<br>Volume<br>8,Issue10(5)October<br>2019. Pp 122-131           |
| 23 | The consumer protection councils Role and responsibility Towards the protection of consumer rights in India                                      | International journal of<br>multidisciplinary<br>educational research      | 2020 | ISSN2277-7881<br>Volume 9,Issue1(7)<br>January 2020'<br>Pp 66-72             |
| 24 | Analysis of<br>competition in Agree-<br>food sector with<br>special reference to<br>Indian retail sector   | International journal of multidisciplinary educational research            | 2020 | ISSN2277-7881<br>Volume 9,Issue7(6)<br>July 2020<br>Pp 122-133               |
| 25 | SC and ST Welfare<br>through their<br>Education,<br>economical and social<br>Empowerment –An<br>over view  | International journal of<br>multidisciplinary<br>educational research      | 2020 | ISSN2277-7881<br>Volume 9,Issue8(6)<br>August 2020<br>Pp 76-80               |
|    | Opportunities and<br>Challenges of Digital<br>Economy in India   | Universe International<br>Journals of<br>InterdisciplinaryResearch         | 2020 | ISSN(O)-2582-<br>6417,Vol.1 Issue 4, Sept<br>2020,Pp185-193                  |

| 26 | New Education<br>policy 2020<br>Highlights: Key<br>takeaways of NEP to<br>make India A Global<br>Knowledge super<br>power | International journal of multidisciplinary educational research      | 2020         | ISSN2277-7881<br>Volume 9,Issue 9(8)<br>January 2020<br>Pp 109-113   |
|----|---|--|--------------|--|
| 27 | COVID-19 Pandemics Positive and Negative Impact on Indian Education Sector  | International Journal of<br>Research and Analytical<br>Review(IJRAR) | 2021         | E-ISSN:2348-<br>1269,Volume 8.Issue<br>1,February 2021,Pp149-<br>154 |
| 28 | Adoption of Human<br>Resource information<br>system in an<br>organization in India  | INSPIRA Journal of<br>Modern Management &<br>Entrepreneurship        | 2021         | ISSN:2231-167X,Volume<br>11,no 03,July-Sept<br>2021,Pp 09-15         |
| 29 | A study and development in APSPDCL with reference to chittoor dt  | JUNI KHYAT Journals  | 2021         | ISSN 2278-4632,Vol<br>11,Issue12,no<br>02,December 2021,Pp 45-<br>48 |
| 30 | A Role of<br>Netpreneurs in<br>development of<br>Digital Economy  | Seminar Proceedings  | 2021         | ISBN:978-93-5406-152-<br>3,Pp192-196                                 |
| 31 | The Role of<br>Telangana<br>Revolutionary Poets<br>in India   | Bhava VeenaJournal of<br>Arts,Literary,Culture<br>&Language study    | 2022         | ISSN2456-<br>4702,Vol.19,Issue 8 Spl<br>3,Pp 249-251                 |
| 32 | A study on Socio-<br>Economic Conditions<br>of Urban oldest-old<br>Women in Sri<br>kalahasthi town,<br>Andhra Pradesh     | Rabindra Bharati Journal<br>of Philosophy                            | 2022         | ISSN:0973-<br>0087,Vol:XXIII,No:18,Pp<br>164-168                     |
| 33 | Socio-Economic<br>Conditions Of<br>Handicraft Artisans<br>In Pichatur Mandal<br>Of Tirupati Dist, Ap                      | International Journal of Multidisciplinary educational research      | July 2022    | 2277-7881  |
| 34 | The role of<br>Communication skills<br>in Higher education  | AIFUCTO  | January 2022 | 978-93-5701-006-1  |

| 35 | Gig Economy: Growth Factors and Challengers in Reshaping of work force   | Sri Prabha Graphics<br>&publishers | August 2022      | 978-93-5679-949-3        |
|----|--|------------------------------------|------------------|--------------------------|
| 36 | A Realistic study on socio-Economic and cultural Conditions of scheduled Tribes at Selected districts of Andhrapradesh | Ijrar.org                          | February<br>2023 | 2348-1269,vol 10,Issue 1 |

## PAPER PRESENTED

|      | Paper presented in Different National and International seninars                    |   |      |  |  |  |
|------|---|---|------|--|--|--|
| S.No | Title   | Name & Address of the<br>College/ University<br>Organized the Seminar | Year |  |  |  |
| 1    | Micro Finance Institutions in Andhra<br>Pradesh: Crisis and Diagnosis               | Sri Venkateswara<br>University, Tirupathi                             | 2011 |  |  |  |
| 2    | Challenges and Reforms in electronic<br>Banking in India – A Study                  | Sri Venkateswara<br>University, Tirupathi                             | 2012 |  |  |  |
| 3    | Insurance – Types of Insurances,<br>Institutional Frame work And changing<br>trends | Sri Venkateswara<br>University, Tirupathi                             | 2012 |  |  |  |
| 4    | Consumer Awareness in Tribal people – A Study                                       | NTR Government<br>Degree College,<br>Valmikipuram                     | 2013 |  |  |  |
| 5    | Business Ethics – Corporate Governance  | Sri Venkateswara<br>University, Tirupathi                             | 2013 |  |  |  |
| 6    | SHG and Bank Linkage Programmes – A Study   | PVKN Government<br>Degree College,<br>Chittoor                        | 2013 |  |  |  |
| 7    | Impact of MGNREGS on SC and ST's in chittoor dist of A.P                            | Government Degree<br>College, Puttur                                  | 2013 |  |  |  |

| <del>-</del>   | T   |   |
|--|---|---|
| A Conceptual Study on Foreign Direct<br>Investment in Retail Sector with reference<br>to India | Sanksrithi School of<br>Business, Puttaparthi   | 2014  |
| Human Resource Development in Higher Education   | GCGT Association,<br>A.P  | 2014  |
| The role of SHGS in financial Inclusion and bank Linkage Programme – A Study                   | Government Degree<br>College, Nizamabad   | 2014  |
| Entrepreneurship Development in India – with reference to Chittoor dist                        | Sri Venkateswara<br>Unversity, Tirupathi  | 2015  |
| Impact of Different Schemes on Rural<br>Economy in A.P   | Visvodaya Government<br>Degree College ,<br>Venkatagiri   | 2015  |
| Environmental Challenges –<br>Multidisciplinary Approaches – A Study                           | PVKN Government<br>Degree College,<br>Chittoor  | 2015  |
| RGNIYD Training Programme  | Government Degree<br>College, Puttur  | 2015  |
| Sustainable Development in India with reference to minimum need to the people                  | Visvodaya Government<br>Degree College,<br>Venkatagiri  | 2015  |
| Opportunities and Challenges of MSME in Chittoor dist – A Review                               | Government Degree<br>College, Srisailam<br>Project, Kurnool   | 2015  |
| Inclusive growth through MGNREGA   | Government Degree<br>College, Nagari  | 2015  |
| Rural Entrepreneurship in India – Issues and Challenges  | Government Degree<br>College, Rajolu  | 2015  |
| Economic Development of SC, ST's in<br>Andhra Pradesh – A Case Study                           | Government Degree<br>College, Nagari  | 2016  |
| Increasing Enrollment and Geo-tagging through Bhuvana Rusa App                                 | PB Siddhartha College<br>of Arts and Science,<br>Vijayawada   | 2016  |
| Diversity of NTFP and their Utilization in Kadapa dist of Andhra Pradesh – A Study             | Government Degree<br>College, Nagari  | 2016  |
| TISS - Introduction to Entrepreneurship  | Pithapur Rajah's<br>Government College,<br>kakinada   | 2016  |
| Socio-Economic Development of SC and ST's in India   | Government Degree<br>College, Nagari  | 2016  |
| Choice Based Credit System(CBCS) – A<br>Perspective  | Government Degree<br>College, Puttur  | 2016  |
|  | Investment in Retail Sector with reference to India  Human Resource Development in Higher Education  The role of SHGS in financial Inclusion and bank Linkage Programme – A Study  Entrepreneurship Development in India – with reference to Chittoor dist  Impact of Different Schemes on Rural Economy in A.P  Environmental Challenges – Multidisciplinary Approaches – A Study  RGNIYD Training Programme  Sustainable Development in India with reference to minimum need to the people  Opportunities and Challenges of MSME in Chittoor dist – A Review  Inclusive growth through MGNREGA  Rural Entrepreneurship in India – Issues and Challenges  Economic Development of SC, ST's in Andhra Pradesh – A Case Study  Increasing Enrollment and Geo-tagging through Bhuvana Rusa App  Diversity of NTFP and their Utilization in Kadapa dist of Andhra Pradesh – A Study  TISS - Introduction to Entrepreneurship  Socio-Economic Development of SC and ST's in India  Choice Based Credit System(CBCS) – A | Investment in Retail Sector with reference to India  Human Resource Development in Higher Education  The role of SHGS in financial Inclusion and bank Linkage Programme – A Study  Entrepreneurship Development in India – with reference to Chittoor dist  Impact of Different Schemes on Rural Economy in A.P  Environmental Challenges – Multidisciplinary Approaches – A Study  RGNIYD Training Programme  Sustainable Development in India with reference to minimum need to the people  Opportunities and Challenges of MSME in Chittoor dist – A Review  Inclusive growth through MGNREGA  Rural Entrepreneurship in India – Issues and Challenges  Economic Development of SC, ST's in Andhra Pradesh – A Case Study  Increasing Enrollment and Geo-tagging through Bhuvana Rusa App  TISS - Introduction to Entrepreneurship  Choice Based Credit System(CBCS) – A  GOVERNMENT Degree College, Nagari  GOVERNMENT SARCH SWIGHT SARCH ST's in India  GOVERNMENT SHORT SARCH SARCH SHOOT SHORT SHOOT |

| 25 | Human rights and ethical values needs and its importance a study                                 | Govt Degree College,<br>Royachoty                | 2017 |
|----|--|--|------|
| 26 | Welfare schmes and its impact on scheduled Tribes in chittoor district AP-A study                | Govt degree college ,<br>Nagari                  | 2017 |
| 27 | Recent advances in Bio- Sciences   | Govt.Degree College<br>Puttur                    | 2017 |
| 28 | Issues and Challenges of Digital payment system in India   | Govt Degree college , puttur                     | 2017 |
| 29 | Reforms in higher education challenges and opportunities   | AIFUCTO  | 2017 |
| 30 | Strategies of risk management in derivative market in India                                      | S.V.University,<br>Tirupathi                     | 2017 |
| 31 | Operationalization of Corporate governance for effective organizational performance              | Nagarjuna University,<br>Guntur                  | 2017 |
| 32 | Foreign direct investment in tourism a study   | Govt.Degree College ,<br>Srisailam               | 2017 |
| 33 | Govt schems and development impact on ST's in Andhra Pradesh                                     | Visvodaya Govt Degree<br>College , Venkatagiri   | 2017 |
| 34 | Socio economic conditions of micgrated<br>Banjara Tribals in Rayalaseem of Andhra<br>Pradesh     | S.V.University,<br>Tirupathi                     | 2018 |
| 35 | Impact of Act 2006 on the socio-<br>Economic conditions of scheduled tribes<br>in Andhra Pradesh | Seicom Degree<br>College, Tirupathi              | 2018 |
| 36 | Impact of goods and service tax on Indian economy – A analytical study                           | PVKN Govt Degree<br>College, Chittoor            | 2018 |
| 37 | Push and pull marketing in context of online, Mobile marketing in India a study                  | SRR & CVR Govt<br>Degree College ,<br>Vijayawada | 2018 |
| 38 | Higher education in India challenges and opportunities   | A.P.GCTA,<br>Vijayawada                          | 2018 |
| 39 | Transition of Academic Libraries between physical and digital contexts                           | S.V.A.<br>GOVT.COLLEGE(M)<br>SRIKALAHASTHI       | 2019 |
| 40 | Consumer protection in India: Issues and challenges  | S.V.University,<br>Tirupathi                     | 2019 |

| 41 | Emerging Trends in chemical, material and environmental science                    | Govt.Degree College ,<br>Puttur                                | 2019 |
|----|--|--|------|
| 42 | Impact of Navarathnalu on higher education in Andhra Pradesh a study               | S.V.University,<br>Tirupathi                                   | 2019 |
| 43 | Role of IQAC in govt.degree colleges in Andhra Pradesh                             | N.P.S Govt degree college chittoor                             | 2019 |
| 44 | Essentials of management skills in the age of disruption                           | S.V.University,<br>Tirupathi                                   | 2019 |
| 45 | Financial markets and services   | RISE krishnas ai<br>prakasam group of<br>Institutions , Vallur | 2020 |
| 46 | Digital teaching tools   | Govt City Colletge,<br>Hyderabad                               | 2020 |
| 47 | Expurgate of gender discrimination at work place towards inclusive economic growth | KKC Institute of PG<br>Studies, puttur                         | 2020 |
| 48 | Recent trends in management  | Gate Institute of Technology, Tirupathi                        | 2020 |
| 49 | Entrepreneurship incubation and innovation   | MHRD, New Delhi  | 2020 |
| 50 | Impact of covid-19 on higher education and society                                 | Govt First Grade<br>College, Hoskot                            | 2020 |
| 51 | 5 day faculty development programme in LMS Video and Pedagogy                      | CCE, Vijayawada  | 2020 |
| 52 | 5 day faculty development programme in commerce                                    | CCE, Vijayawada  | 2020 |
| 53 | Digital transformation and its impact on business function                         | Hindu College of<br>Management , Guntur                        | 2020 |
| 54 | Filling of income tax returns law and procedure                                    | PBS College of Arts & Science, Machilipatnam                   | 2020 |
| 55 | Recent trends in Indian Economy, challenges and revival measures                   | Aadikavi Nannaiah<br>University, MSN<br>Campus, Kakinada       | 2020 |
| 56 | Trend and opportunities in travel and tourism industry post covid perspective      | CITY COLLEGE,<br>HYDERABAD                                     | 2020 |
| 57 | The role of communication Skils in Higher education                                | AIFUCTO at Tirupati  | 2022 |
| 58 | The Role of Telangana Revolutionary Poets in India                                 | SVCR Govt Degree college,Palmaner                              | 2022 |

| 59 | New Education Policy 2020                        | Sri Venkateswara                  | 2022 |  |
|----|--|-----------------------------------|------|--|
|    |  | University, Tirupati              |      |  |
| 60 | Food and Livelihood security among STs           | Govt Degree College               | 2022 |  |
|    | In chittoor dt                                   | Puttur                            |      |  |
| 61 | Logistics and supply Chain management            | CCE, Vijayawada                   | 2022 |  |
| 62 | Vocationalisation of Education in the            | HRDC SV University                |      |  |
|    | contest automation and Knowledge<br>Economy      | Tirupati                          | 2022 |  |
| 63 | Rejuvenation of academic Research in             | HRDC SV University                | 2022 |  |
|    | Higher Education                                 | Tirupati                          | 2022 |  |
| 64 | A Role of Nepreneurs in development of           | SG, Govt Degree                   | 2022 |  |
|    | Digital economy                                  | College, Piler                    |      |  |
| 65 | Image Dynamics for Career Excellence             | GDC Anatapur                      | 2022 |  |
| 66 | "Synthesis, Characterisation And                 | SVBR Govt Degree                  | 2022 |  |
|    | Properties Of Nano Ferrites                      | College                           |      |  |
| 67 | Know your Bull &Bear of stock Markets            | GDC Anatapur                      | 2022 |  |
| 68 | Managing Personal Finance and wealth<br>Creation | SDS Mahila<br>Kalasala,Vijayawada | 2022 |  |
|    |  |                                   |      |  |

(Dr. M REDDI NAIK)